

Customer Case



Cheops prepares Laurus lawyers for a new way of working

Laurus is a law firm that specialises in corporate law (M&A), litigation and real estate. Paperless and mobile, with fast hardware and software: that was law firm Laurus' vision of the ideal IT environment. The firm, which has around 20 lawyers in Antwerp and Brussels, performed an audit which revealed the need to completely upgrade the IT environment. They took the opportunity to bring in Cheops and prepare the entire organisation for a new way of working.



Bea de Waal, Office Manager at Laurius: “The audit by Cheops exposed our weaknesses. We knew we had to upgrade our IT environment, but their analysis pinpointed what exactly needed to be done.”

The focus was on the hardware and various security systems that were due to be replaced, as well as the general performance of the applications.

Putting stability and reliability first

Laurius is a law firm that specialises in corporate law (M&A), litigation and real estate. Laurius’ lawyers guarantee quality and personal service. With extensive expertise in areas such as company law, contracts, financial and family law, they support their clients by providing advice and assistance.

A law firm of this calibre is an extremely “file-intensive” environment, where data needs to be available everywhere, at all times and in a secure manner.

Bea de Waal of Laurius tells us more. “In that respect, Laurius is a typical law firm. We handle a lot of letters, documents, cases and other administrative documents.

We hardly send anything via mail now. To give a simple example, sending five letters in one day would be quite a lot. Most of what we send is registered mail.

“ We’re not big enough to set up our own IT department but we do need that level of support. The expert team from Cheops takes it all off our hands. ”

Bea de Waal,
Office Manager Laurius



And since the firm handles and stores cases and documents on a daily basis, the stability and reliability of the IT environment are the key priorities.

“This was the main criterion when choosing Cheops”, confirms Bea de Waal. “What is more, we liked their vision of making things simple for the end users. They take a critical look at any changes and ensure that the transition is as smooth as possible for users.”

Besides upgrading the local IT environment and storing backup data in the Cheops Cloud, Laurius also calls on Cheops for the proactive management of its new hybrid cloud environment and to help design its IT roadmap.

Fully prepared for a new way of working

Bea de Waal continues: “Cheops is fully up to speed with the latest developments in IT. That was extremely important for us as well. It is partly thanks to their technological leadership that we have been able to take performance and support of our IT environment and employees to the next level.”

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The cloud is one of these recent developments. More and more businesses are relying on the cloud for their IT operations and data storage. We chose a hybrid cloud environment with Office 365 because performance and reliability are essential to Laurius. All the Office applications have been fully migrated to the cloud, so users are now completely mobile. They can work anywhere and log in from other locations with no difficulty at all. This increases their productivity and flexibility.

Other benefits of Office 365 in the cloud include better cost control and lower maintenance and hardware complexity. Moreover, Cheops recommended Office 365 as an integrated solution for a smarter working environment with all the possibilities that promote efficient cooperation such as chatting with team members, online calls and meetings, editing and sharing documents securely at any location or exchanging information within an internal social network.

Cheops, which has experience of organising such migrations to the cloud, provided the right specialists to supervise the switch. They also advised Laurius on its hardware and software choices.

“Our file management, document storage, and correspondence are now almost entirely digitised,” Bea de Waal concludes. “We also keep paper versions of all our files to serve as original documents and we use paper versions in court and in meetings with clients and other parties.”

This also means that Laurius' employees can now access their working documents and environment wherever they are.

Bea de Waal: “We are ready for the new way of working. We can easily work from home, which is a huge advantage because lawyers never work nine to five. And when we're on site with clients or working abroad on foreign cases, easy access to our data in the cloud is also a huge asset.”

Quantifiable support for a transparent budget

Cheops is available to Laurius 24/7 on a special helpline to answer support questions. Staff can submit their questions and problems directly to Cheops and will receive prompt assistance.

As Bea de Waal explains, “For Laurius, this is the ultimate stress-free solution. We're not big enough to set up our own IT department but we do need that level of support. The expert team from Cheops takes it all off our hands.

What's more, the budget is 100% transparent, with clear guarantees of the services provided in return. So every month we know exactly what we're spending. We also have peace of mind, knowing that any support issues we encounter will be resolved. That certainty represents enormous added value for our firm.”



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The Cheops solution

Advantages of the Cheops solution

- independent expert advice
- thorough analysis of the problem, completely customised
- fast and pragmatic solutions
- continuity of service
- access to expertise
- easy communication

About Laurius

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